

The Chamber

●●● January - March 2022

NEWSLETTER

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- **3rd Annual KNCCI Golf tournament**
- **Women Financial Inclusion key for Post-Pandemic Recovery & Growth**

INSIDE!

Introduction

The Kenya National Chamber of Commerce and Industry (hereinafter referred to as the Chamber) is a not-for-profit autonomous, private sector institution and Membership Based Organization (BMO). It was established in 1965 after the amalgamation of the three existing Chambers of Commerce at the time, namely, the Asian, African and European Chambers mandated to protect and develop the interests of the business community. To date, the Chamber has a countrywide outreach with 47 County Chambers and has signed a Memorandum of Understanding (MOU) with the Council of Governors (CoG). The MOU seeks to promote greater trade and investment at the county level. The Chamber also works in close collaboration with the Government, stakeholders and business development organizations internationally. KNCCI is an affiliate member of the International Chamber of Commerce (ICC), the G77 Chamber of Commerce and Industry, the Pan African Chamber of Commerce and Industry (PACCI), the World Chamber Federation (WCF), the Common Market for Eastern and Southern Africa (COMESA), the East African Chamber of Commerce and Industry and Agriculture (EACCIA), and the East African Business Council (EABC), among several others. The Chamber advocates for the creation of a favorable commercial, trade and investment environment that supports enterprise expansion. The membership of KNCCI constitutes small, micro enterprises, medium and large enterprises.

The governing structure of the Chamber comprises of the National Governing Council, The Chamber President, The Chamber 1st Vice President and The Chamber 2nd Vice President, Chamber Directors, Chamber Sector Committees, the Chief Executive Officer, the Chamber of Trustees, as well as other relevant governance structures that may be set from time to time to execute specific tasks.

Vision

A vibrant and prosperous business community.

Mission

To facilitate and promote a sustainable business environment for economic growth and prosperity.

Rallying call

Growing your business together.

Kenya National Chamber of Commerce & Industry
 Heritan House, Ground Floor, Woodlands Road,
 Off Argwings Kodhek Road,
 Opposite Department Of Defence HQs,
 Hurlingham - Nairobi, Kenya
 P.O. Box 47024-00100



Kenya-Egypt Business Matchmaking Forum



The Embassy of The Arab Republic of Egypt, The Egyptian Food Export Council (EFEC) and KONZEPT exhibition, Events and Marketing organized the Nile Food Africa Trade Initiative in Nairobi, Kenya on the 18th of January. The initiative had previously taken place in South Sudan, Sudan, Uganda and Tanzania.

The Nile Food Africa Trade Initiative was organized in collaboration with both the public and private sector players namely; The Kenya National Chamber of Commerce & Industry (KNCCI), Egyptian Commercial Service (ECS), The Ministry of Industrialization, Trade and Enterprise Development and The Kenya Private Sector Alliance (KEPSA).

The business forum took place at the Nairobi Serena Hotel and was officiated by Mr. Alla Elwaki, Head of the Egyptian delegation who gave his appreciation to all the key players in the planning of the business forum and stated that he was looking forward to the realization of mutual benefits between the Kenyan and Egyptian business community.

The Kenya National Chamber of Commerce & Industry (KNCCI) was represented by Mr. Samuel Matonda, Chief Executive Officer who in his remarks stated that one of the strong convictions Egypt and Kenya share is the economic and trade cooperation that leads to growth and prosperity for the people. He alluded that the meeting was aimed to strengthen the relationship between the two countries and ultimately deliver business dividends to both economies. He added that in the recent past, the diaspora has demonstrated keen interest to invest in Africa, with Egypt and Kenya being the preferred destinations and as gateways to the North and East African region respectively. Africa is fast emerging as one of the most important markets for the European, United States, Asian and Gulf region Market



He added that in the recent past, the diaspora has shown keen interest to invest in Africa, with Egypt and Kenya being preferred destinations and as gateways to...

Mr. Samuel Matonda, CEO - KNCCI

Kenya's economy is a strong driving force for regional economic development. Kenya has enormous development resilience, potential and room for growth for it has the highest share of the population with access to financial services in Sub-Saharan Africa.



KNCCI has strived to promote trade and investment through organizing different activities: Trade Mission to Cairo, Egypt (3rd-7th July 2021), Cairo Chamber of Commerce and KNCCI MoU signing (2021), Formation of Joint Business Council and Joint partnerships with several stakeholders (Food Export Council, Egyptian Commercial Service, Mayfair, Africa Salihya)

He concluded by mentioning the importance of the mutual understanding with a positive attitude that would promote the development of bilateral relations and escalate the growth of business cooperation. The forum is only one among a series of many others, before and in the future. He encouraged the Egyptian business counterparts to consult and cooperate with KNCCI.

The Kenya Private Sector Alliance (KEPSA) was represented by Mr. Victor Ogola, Deputy Chief Executive Officer – Competitiveness and Operations who encouraged the Egyptian business people to invest in Kenya and explore the different opportunities. He stated that KEPSA is in the forefront to ensure that the economy is protected despite 2022 being an electioneering period. Mr. Oliver Konje who is the acting Director International Trade at the Ministry of Industrialization, Trade, and Enterprise Development appreciated Egypt for being the second in the imports of Kenyan tea, He emphasized that that was enough proof that the bilateral trade relations between Kenya and Egypt was excellent and growing by the day.

The Business-to-Business(B2B) forum was officially launched by H.E Mr. Khaled Elabyad , The Egyptian Ambassador to Kenya. He appreciated the Kenyan government for ensuring ease of doing business between the two countries. He welcomed the Egyptian business delegation and encouraged them to scout for as many opportunities as possible in order to promote both imports and exports between the two countries.

 [Click Here for List of Contacts of Egyptian Food Companies](#)

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KNCCI-DTB Partnership to Benefit the Business Community in Kenya



On the 25th of January The Kenya National Chamber of Commerce & Industry (KNCCI) leadership led by the Chamber 1st Vice President Dr. Erick Rutto had a meeting with a team from Diamond Trust Bank (DTB) that was headed by their General Manager Business, Dr. Kennedy O. Nyakomitta. The meeting focused on areas of partnership between the two organizations aimed at benefiting KNCCI members in the SME category through the program funding for SMES being offered by DTB.

This is alongside provision of Digital Trade Finance solutions to enable digital management of all direct and indirect activities connected to typical Trade Finance operations and family enterprises.

Diamond Trust Bank is currently a platinum member of KNCCI with the capability to offer services to the Kenya Business Community who are KNCCI members across all 47 county chapters.

Also present in the meeting were KNCCI management team that included; CEO Mr. Samuel Matonda , Business Development Manager Ms. Virginia Waruingi ,Trade , Research & Policy Manager Mr. Onesmus Masinde and KNCCI Busia County Chairperson Mr. Sylvanus Abungu. Also present in the meeting was Diamond Trust Bank Assistant Manager, Asset Finance Unit Ms. Joan Keke.

...aimed at benefiting KNCCI members in the SME category through the program funding for SMES being offered by DTB.

Mr.Samuel Matonda, CEO - KNCCI



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2. Benefit from dynamic trade discounts that maybe offered.
3. Lower risk of upstream supply chain disruptions
4. Reduced administrative burden
5. Improved supplier relations



BENEFITS TO SMES

1. Optimization of cash flow.
2. Guaranteed payment
3. Operation Efficiency
4. Allows expansion for economies of scale.



KNCCI and Jordan Embassy keen on having the Kenya meat ban lifted

In a bid to promote meat exports between Kenya and Jordan, the Kenya National Chamber of Commerce & Industry (KNCCI) Livestock sector committee chairman Mr. Omarsadiq Dahiye in the company of the KNCCI Trade, Research and policy Manager Mr. Onesmus Masinde paid a courtesy visit to the Ambassador of Jordan to Kenya Mr. Firas F. Khouri at the Embassy of Jordan in Nairobi.



The main agenda for the meeting was to discuss the ban of Kenyan meat to Jordan and find possible ways of lifting the ban so as to improve on trade relations between the two countries. KNCCI through the Livestock committee committed to encourage businesses in the meat sector to abide by the guidelines and standards of the Jordan government in order to have the ban lifted and to improve trade relations.



Ambassador Firas Khouri stated that it would be important to sign the preferential trade agreement between the two governments which is critical in improving the quality and quantity of inputs and goods available in the two countries for enhanced economy.

In attendance were; the Embassy of Jordan Commercial attaché, KNCCI Trade & Research Officer Mr. Abubakar Mahamood. Also present were KNCCI members Mr. Mohammed and Mr. Ahmed.



Advocating for favourable business environment

The Kenya National Chamber of Commerce & Industry (KNCCI) plays a critical role in ensuring favourable environment for various businesses in different sectors. New Muthokinju Hardware Limited are members of KNCCI who are wholesalers of cement, paints, adhesives and decorating sundries.

The two organizations had a meeting to address issues faced by New Muthokinju Hardware Limited and forge a solution to the problems.

Some of the challenges faced by the company are; branding Licensing whereby they have to make multiple payments for vehicle branding in each county where their branded vehicle passes through. Distribution permit, which involves multiple payment of distribution licenses in each and every county where a distributor supplies goods or products to business customers. Levying of cess on national trunk roads when goods are passing through a county. KNCCI gave its commitment to foster a better working environment for them through collaborating with the KNCCI county chapters where the New Muthokinju Hardware Limited have branches, their branches are spread across 14 counties.





The Event was attended by both KNCCI members and non-members from private and public sectors. It was also graced by officials from government and development partners. Among the chief guests were Chamber President Mr. Richard Ngatia, Centum Investment Managing Director Mr. James Mworira and Muthaiga Golf Club Chairman Mr. Ronald Meru.

The dinner offered a platform for business networking with the view of creating new trade partnerships. Exhibitors got the opportunity to showcase and sell their products throughout the event.

We appreciate Muthaiga Golf Club for partnering with us in yet another year to deliver the KNCCI golf tournament.

KNCCI will leverage on the Memorandum of Understanding with the Council of Governors in order to boost inter- county trade and eliminate trade barriers. Present in the meeting were the KNCCI Chief Operating Officer Mr. Patrick Nyngweso, KNCCI Trade research and policy Manager Mr. Onesmus Masinde , Ms. Ruth Ouma, New Muthokinju Hardware Ltd MD/CEO Mr Benjamin Kimani and Chief Finance Officer Mr Hatim Shiraz



3rd Annual KNCCI Golf tournament



On Friday 28th January, 2022, the Kenya National Chamber of Commerce & Industry (KNCCI) hosted its 3rd Annual golf tournament and dinner at the Muthaiga Golf Club Nairobi under the theme; “Rebuilding Businesses Post Covid-19”.

This year’s tournament was particularly designed to raise funds that will support businesses affected by covid-19 pandemic.



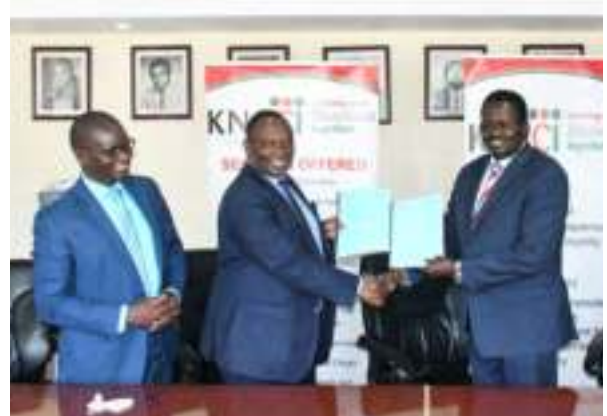
We thank all the event sponsors namely; EABL, Safaricom, Kengen, Laxcon, Centum, Crown Paints, Kenya Pipeline Company, Reale Group of Hospitals, Centrum Real Estate, NCBA, Azana and all the golfers for the overwhelming support to realize the objectives of the Event. Special thanks to KNCCI Director Mr. Stephen Mbugua and Events Africa Ltd. for coordinating the planning of the tournament and Event.



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KNCCI and Kabarak Uni. establish Partnership to strengthen link between Industry & Academia

A Memorandum of Understanding (MOU) was signed between Kenya National Chamber of Commerce and Industry (KNCCI) and Kabarak University seeking to leverage on both industrial and academic strengths for sustainable development. The MOU was signed by Chamber President Mr. Richard Ngatia and Vice Chancellor, Kabarak University, Prof. Henry Kiplangat at the KNCCI offices. The partnership seeks to progress collaboration in the areas of training, research, innovation and



technology transfer by establishing a business incubation Centre among other incentives. Through the agreement, Kabarak students will benefit from internships and attachment placements in both public and private sector industries. Kabarak can leverage on KNCCI global reach to market the university as a favourable choice for foreign students seeking exchange programs and studies. KNCCI and Kabarak are also keen to collaborate on innovations in renewable energy and green industrialization.

The MOU between KNCCI and Kabarak University is one of many partnerships that KNCCI is progressing in pursuit of youth empowerment. In September 2021, KNCCI cemented a partnership with the County Government of Uasin Gishu to place students for industrial attachment in KNCCI member companies, with a modest stipend provided by the County government. An MOU was also signed between KNCCI and Moi University to establish cooperation in consultancy, training, information sharing and capacity building.

The European Business University has made available 2500 scholarships for online certificates programmes intended to enhance business skills of youth, women and SMEs. Youth entrepreneurs are also set to benefit from the recently launched International Chamber of Commerce (ICC) Centre of Entrepreneurship which KNCCI was selected to host the Eastern and Central Africa hub. It is a 3-year project that seeks to digitize 750,000 SMEs, scale up 5000 Start-ups and provide market links for entrepreneurs.



Trade and Investment Opportunities in Zambia



In a bid to scout for business opportunities for KNCCI members and the business community at large, The Chamber 1st Vice President Dr. Erick Rutto embarked on a business trip to Lusaka , Zambia whereby he paid a courtesy visit to the Zambia Chamber of Commerce & Industry (ZACCI) whose mission is To promote and develop all productive economic activities including trade, commerce and industry speaking authoritatively on behalf of the business community and acting as a link between the private sector large and small and government and organizations having similar objectives to those of ZACCI.

From the courtesy visit The Chamber 1st Vice President and the officials from ZACCI held discussions on Business -to- business (B2B) opportunities for both countries . Zambia has a lot of oppotunities in ICT, Fintech and financial services. With the ease of doing business between the two countries, Kenyan SMEs can easily gain access to the Zambian market.

There is a current shortage of animal feeds in Kenya, Zambia would offer a solution to the problem, large scale is flourishing in Zambia with production of protein animal feed raw materials such as soya, sunflower and cotton seed cake which are also very affordable.

KNCCI and ZACCI will also collaborate in the implementation of the ICC Centre of Entrepreneurship which is a project that equips learners with the skills they need to become entrepreneurs and to succeed in an ever-changing world, with Kenya and Zambia being among the 12 countries implementing the project.

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The Chamber 1st Vice President also held a meeting with the Zambia’s Minister of Commerce, trade & Industry Ho. Chipoka Mulenga , The Ministry’s Director of Industry , Mr. Sunday Chikoti alongside other senior officials from the Ministry and the Lusaka Business Expo . They held discussions on trade and investment opportunities between Kenya and Zambia.

Hon. Mulenga reiterated that the growing economic partnership between Kenya and Zambia with trade between the two countries standing at USD80 Million. He also noted very low intra-African trade standing at only USD10 Billion while imports to Africa are USD300 Billion.

Both KNCCI and the Zambia Ministry of commerce agreed to explore on how we can utilize African Continental Free Trade Area (AfCFTA)to bridge this gap. Hon. Mulenga shared opportunities for Kenyan investors particularly in financial services & fintech, ICT, agriculture including livestock feeds, mining, health sector among others. Additionally, distribution of Fast-moving consumer goods (FMCG) in 8 regional countries with a population of over 300 million.

Promoting business between Kenya and Belarus



In November 2021, The Ambassador of the Republic of Belarus to Kenya Mr.Pavel Vziatkin paid a courtesy visit to The Chamber 1st Vice President Dr. Erick Rutto and discussed how to support and enhance trade between Kenya and Belarus.

On the 7th of February, 2022 the two leaders had a meeting on linking the counties with the international market, which is a follow up from the presentation on the economic and export potential of the Republic of Belarus which was made by the ambassador during the KNCCI National Governing Council meeting that was held on the 20th December 2021. In a bid to link the counties to international trade, particularly in Belarus; Kenya National Chamber of Commerce & Industry (KNCCI) in collaboration with the KNCCI County chapters will be able to map various businesses...

in the following sectors; Fish Industry, Tea, Coffee, Agro-Processing, Chilly Production, Medical Sector, Fresh Produce, and Horticulture. The businesses will be linked to counterparts in Belarus and therefore enhance exports between the two countries. As at February 2022, Kenya Exports to Belarus was US\$408.13 Thousand during 2020, according to the United Nations COMTRADE database on international trade. It was agreed KNCCI will share a list of the potential and serious exporters (Fish Industry, Avocado, Tea, Coffee, Agro-Processing, Chilies and Macadamia) to the Belarus Market through the Belarussian Embassy and Belarussian Chamber of Commerce and Industry.

The Ambassador of the Republic of Belarus gave an overview of some of the products that are produced in Belarus and would be beneficial to the Kenyan market such as rubber product that is used in the manufacturing of tyres. Belarus’ leading export markets for natural rubber are Ukraine, Lithuania, Latvia, Austria, and Russia. Collaboration with local companies in Kenya would be a boost, the rubber is of high quality and durable. A catalogue of the different costings will be shared with those who are interested in the product.

Collaboration with local companies would be a boost, as the rubber is of high quality and is durable.

Beneficial Products (rubber) from Belarus



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The Ambassador of the Republic of Indonesia to Kenya H.E. Dr. Mohamad Hery Saripudin paid a courtesy visit to the Kenya National Chamber of Commerce & Industry (KNCCI) where he was hosted by Chamber President Mr. Richard Ngatia. The Ambassador was accompanied by Ms. Amina Mohammed representing the Ministry of Foreign Affairs. The visit was aimed at discussing upcoming trade activities that were to be facilitated jointly by KNCCI and Indonesian Embassy.

The Chamber President expressed his gratitude to the Ambassador for supporting the holding of the National Governing Council meeting that took place on the 20th December 2021, as the key sponsor. The Ambassador encouraged local traders to take advantage of the newly established Kenyan embassy in Jarkata to seek business opportunities in Indonesia. The opening of the new Embassy in Jakarta is a milestone in deepening trade ties between the two nations. The Chamber President extended his invitation to the Ambassador to join a business delegation to the Expo Dubai 2020 representing the Kenya Week on the 14th to 18th February 2022 and also to witness the inaugural opening of the KNCCI Office in Sharjah on 15th February 2022. KNCCI has opened an overseas office in Sharjah, hosted at the Sharjah Chamber of Commerce and Industry building, as a one-stop trade facilitation office for the Kenyan and UAE traders. The Ambassador proposed a trade mission to Jakarta, Indonesia in the month of March 2022.



Strengthening economic ties between Kenya and Indonesia

The trade mission will entail signing of various Memorandum of Understanding (MOU) documents between The Government of Kenya and the Government of Indonesia, Kenya National Chamber of Commerce & Industry and the Indonesian Chamber of Commerce and Industry and between Kenyan Universities and Indonesian Universities.

Indonesia is working towards a Preferential Trade Agreement (PTA) with Kenya to eliminate trade barriers between the two countries. In addition to the outgoing trade mission to Indonesia, it was proposed to have an incoming trade mission from Indonesia to interact with local traders within Kenya.



The Ambassador proposed a trade mission to Jakarta, Indonesia in March 2022.

| H.E. Dr.Saripudin on Stronger economic ties



Kenya Week kicks off at Expo Dubai 2020

The Kenya Week at the Expo Dubai 2020 officially commenced on the 14th February,2022, with Kenya National Chamber of Commerce & Industry (KNCCI) president Mr. Richard Ngatia leading 40 private sector delegates to participate.

Coinciding with Valentines Day celebrations, Kenya treated the world to a memorable day with 250,000 roses distributed to Expo guests at various distribution points across the grounds.

The roses were donated by Kenyan flower exporters through the Kenya Flower Council and Kenya Export Promotion and Branding Agency (KEPROBA) as a strategic move to market the country's horticulture.

Kenya is the lead exporter of cut flowers to the European Union with 2020 flower earnings amounting to ksh 151 Bn despite the Covid pandemic.



Dubai Expo 2020 which run from October 2021 and ends in March 2022 is a unique opportunity for Kenyans to showcase their key products and services to the world. The theme of the Kenya Week dubbed “feel the energy” matched the mood at the inaugural day of the Kenya Week as thousands of visitors flocked the pavilion to have a feel of the land of unlimited possibilities. The most popular products were tea and coffee with more than 15,000 cups of the beverages served during the day. Other Kenyan products and services of great interest to visitors were tourism, macadamia, avocados and sisal. The day closed with the screening of a Kenyan movie, ‘Subira-A Kenyan Love Story’ at Terra Auditorium.

Exhibitors at the Kenya Pavilion include information technology companies namely; Safaricom, Jambo Pay, Cellulant, and Tala; Agribusiness companies; Twiga foods, Mkopa, Last Mile, M-farm, Taimba and Icow; and Kenya’s national carrier Kenya Airways among others.

The Kenya Week offers B2B space that Kenyan companies can utilise to discuss and close business deals made through networking At the Expo. A source at the Kenya Pavilion disclosed that more than Ksh 100 million worth of deals have already been cemented on the first day.

Mr. Ngatia encouraged Kenyan delegates to utilize the newly launched KNCCI office in Sharjah for business meetings and trade facilitation.

THE SMEs CONFERENCE & EXPO 2022
3rd EDITION

KICC Courtyard, Nairobi
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8:00a.m-5:00p.m

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THE EVENT WILL BE HOSTED IN ACCORDANCE TO ALL COVID-19 SAFETY PROTOCOLS.

KNCCI signed a partnership with Sharjah Chamber of Commerce that birthed the establishment of a new trade office in addition to mutually progressing other trade promotion activities.

The Kenya Week also coincides with the Gulfood Exhibition 2022, taking place at the World Trade Centre in Dubai. Kenyan companies are set to find exporters, importers, distributors and investors of food and beverage products at the 27th edition of the Gulfood, the largest event of its kind in the world.

He encouraged Kenyan delegates to utilize the newly launched KNCCI office in Sharjah for business meetings and trade facilitation.

KNCCI President, Richard Ngatia during Kenya Week at Expo Dubai 2022

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The business session of the Kenya – Gulf Cooperation Council (GCC) States High Level Business Forum took place on the 15th February, 2022 at the Raffles Hotel in Dubai, marking the 2nd day of the ongoing Kenya Week at the Expo Dubai 2020. The forum was graced by H.E. President Uhuru Kenyatta and was attended by business delegates and government officials from Kenya and the GCC.

The event entailed presentation and discussions of the current opportunities and investment possibilities available in Kenya and the GCC, there was also a Business to Business (B2B) session for the business delegates.

KNCCI President Mr. Richard Ngatia, being one of the speakers during the business forum highlighted that Kenya is an important gateway into the African market through the African Continental Free Trade Agreement (AfCFTA). In his presentation, he urged the GCC countries to look no further than Kenya for favourable investment returns.

Kenya holds the key to the African Market

The AfCFTA will connect 1.3 billion people across Africa with a combined gross domestic product (GDP) valued at \$3.4 trillion. “With the implementation of AfCFTA, there lies the potential for formulating trade agreements to reduce tariff and non-tariff barriers between the two blocs. There is an opportunity for GCC states to support the industrial capacity required for the AfCFTA implementation.” said Mr. Ngatia. He alluded to Kenya’s membership in regional blocs such as EAC, COMESA and IGAD as important in accessing the regional market.

The port of Mombasa serves as an important logistic hub for the entire region, including the landlocked countries of Uganda, South Sudan, Rwanda and Burundi. Completion of the LAPSSET corridor project is expected to improve transport and logistics between Kenya, South Sudan, Ethiopia and Uganda, and enhance trade between the GCC and Eastern Africa. Highly sought minerals such as copper and cobalt are readily available in DRC which the GCC can access through the Kenyan gateway.

Kenya welcomes investors in key sectors such as agriculture, energy, ICT, healthcare, blue economy and services. Citing the existing partnerships between KNCCI, Dubai Chamber of Commerce and Industry and Sharjah Chamber of Commerce and Industry, Mr. Ngatia guaranteed the business community of trade support and export facilitation as they prepare to venture into Kenya and the GCC countries respectively. The business deliberations and recommendations were presented to H.E President Uhuru Kenyatta. His Excellency assured the GCC of a favourable business climate in Kenya to enable their investors penetrate the African market. He lauded the Kenya Week as a great opportunity to sell the Kenyan brand and prepare the country for new trade opportunities.

The port of Mombasa serves as an important logistic hub for the entire region, including the landlocked countries of Uganda, South Sudan, Rwanda and Burundi.

| Kenya’s importance in the implementation of AfCFTA



Women Financial Inclusion is key for Post-Pandemic Recovery and Sustainable Business Growth



The Kenya National Chamber of Commerce & Industry (KNCCI)– Nairobi Chapter in collaboration with Absa Bank Kenya held a mentorship and coaching session dubbed ‘Nairobi tour’ meant to create networks for women in business at the Hilton Hotel. The event was attended by over 150 women entrepreneurs based within Nairobi and its environs.

The Chamber President Mr. Richard Ngatia being the Chief Guest during the event congratulated and celebrated women in business for their resilience during the covid-19 pandemic and willingness to remodel and adapt to changing consumer needs in the digital age. He asserted that financial inclusion is important for women to break the ceiling in business and entrepreneurship. Citing common challenges such as liquidity issues, stock management, record keeping and access to finance;

he welcomed women traders to embrace the support of KNCCI and ABSA to formalize their businesses and get information on affordable credit and market opportunities. He noted that women have proved to be cautious and prudent in their business dealings, and are good credit re-payers. Which gives an opportunity for financial institutions to develop lending solutions tailored to address the business needs of women.

ABSA Bank Kenya previously launched the She Business Account which offers comprehensive solutions that not only enable women access credit but also give them opportunities for growth by facilitating access to markets, business information and mentorship.

KNCCI-Nairobi Chapter Vice Chairperson Ms. Cynthia Nyawira urged all the entrepreneurs and partners present during the event to foster a good working relationship with the government to enhance a conducive business environment through licensing of businesses. KNCCI Women In Business Vice Chairperson Ms. Nancy Muthoni seconded her by adding to it that partnerships and building relationships are the ways of scaling up business.

Other guests present in the Event included: Founder & Director for Linton's Beauty Dr. Joyce Gikunda who was the Keynote Speaker; ABSA Business Banking Director Ms Elizabeth Wasunna, KNCCI 2nd Vice President Ms. Fatma Elmaawy, Director Mr. Muchiri Mungai and CEO Mr. Samuel Matonda and KNCCI Nairobi Chapter Chairperson Mr. Julius Opiyo



KNCCI Congratulates the SME Support Centre



The Kenya National Chamber of Commerce & Industry (KNCCI) is delighted to have been invited to a cocktail event organized by the SME Support Centre at the Serena Hotel to showcase their innovative SME solutions and approaches. The SME support center is a business advisory support provider for Micro, Small and Medium Enterprises (MSMEs) in Africa with a mission to scale up the entrepreneurial ecosystem in Africa using simple, localized and sustainable solutions. Over the last three (3) years the SME Support Centre has impacted over 16000 SMEs from across Africa through various initiatives and programs.

The KNCCI Chief Operating Officer Mr. Patrick Nyangweso represented the organization during the launch, he commended SME Support Centre for coming up with a pioneer platform that brings together all significant players that support SMEs. KNCCI aims to establish a framework to promote high potential, promising SMEs and improve business environment to allow them to realize their full potentials in today's globalized economy.

At KNCCI almost 80% of the members constitute Small and Medium Enterprises, and currently we are running a number of programs to help boost SMEs with the support of different development partners like Amref Italia, Kenya Bankers Association, GIZ, the European Union amongst others. The launch of the SMEs blue pages by the SME Support Centre will be beneficial to all KNCCI members across all the counties.



AGRICULTURE IN KENYA
According to Food and Agriculture Organization of the United Nations, Agriculture is key to Kenya's economy and continues to play a key role in the rural economy, employing more than 40% of the population and more than 70% of Kenya's rural people. Furthermore, the sector accounts for 65% of the country's export earnings.
<https://www.fao.org/kenya/fao-in-kenya/kenya-at-a-glance/en/>

Kenya's high rainfall areas constitute about 10% of Kenya's arable land and produce 70% of the national commercial agricultural output. Farmers in semi-arid regions produce about 20% of the output while the arid regions account for the remaining 10% of the output.

President Uhuru Kenyatta's development blueprint, The Big 4 Agenda, comprises of among others, Food Security and Manufacturing. This encourages new investments in Agriculture and manufacturing, with great opportunities existing in agricultural technological advancements.

There is great potential in benefiting from Kenya's agricultural sector because of the niche created by introduction of sophisticated technologies brought by IoT applications and Artificial Intelligence. As a result, there is need to introduce these technologies in Kenya to enhance precision agriculture and robotic systems that will increase the country's agricultural productivity, profitability, efficiency, and sustainability.

THE AGRI AFRICA EXHIBITION
The Agri Africa Exhibition is a concept built by the Executive Director of Investera Plus Africa to provide a platform that will enable visibility and ease of accessibility for Agricultural companies, related products and services existing in Africa. The platform is also meant to introduce international innovative technologies that are applied in other countries and that covers the niche that exists in the sector here in Kenya. Consequently, the exhibition is meant to showcase and prioritize the agricultural solution providers in Kenya.

The exhibition is meant to be an annual event done in the month of May with a possibility of expanding to other countries in Africa through establishment of partnerships in other countries. This is to ensure maximum outreach as well as creation of a solid central database of information that will showcase the potential of Agriculture in the region and technologies that are beneficial to the local farmers.

THE 2022 AGRI AFRICA EXHIBITION
ABOUT 2022 AGRI AFRICA EXPO
The 2022 Agri Africa Exhibition shall be hosted in Nairobi Kenya and is going to be the first annual Agri-Africa Exhibition. The event will be held on 6th May to 8th June 2022 at the Kenyatta International Conference Center (KICC) exhibitors comprising both local and international companies.

On the 8th of June 2022, there will be a closing dinner where all exhibitors, delegates and other guests will be in attendance. During this dinner, companies with the best reviews will be rewarded and the lucrative ideas that have received funding will be announced.

- OBJECTIVES OF THE 2022 AGRI AFRICA EXHIBITION**
- To showcase the potential of the Agricultural sector in Kenya to both the local and international visitors.
 - To connect agricultural technology companies with the local farmers.
 - To connect local farmers with an array of potential market.
 - To be the building block for commencement of creation of a solid central database platform for the Agricultural sector, dubbed **Agri Africa**.



The Kenya National Chamber of Commerce & Industry (KNCCI) led by the Chamber 1st Vice President Dr. Erick Rutto officially formed a Kenya- Turkey Joint Business Council comprising of KNCCI members in various sectors such as energy, academia, finance, tourism, healthcare, agriculture and Investment.

The main aim of the formation of the Joint Business Council will be to act as a focal point for bilateral relations and investment opportunities between Kenya and Turkey. Turkish Ambassador to Kenya His Excellency Ahmet Cemil Miroğlu endorsed The Joint Business Council stating that the council will play a crucial role in promoting business and developing economic cooperation between the two countries.

The Joint Business Council will take up the role of promoting exports, exchange of goods and services through exhibitions, act as an interface with leading authorities in both countries to eliminate trade barriers, settling any commercial disputes that may arise amongst traders in both countries and provide access to knowledge programs.

The Council will play the key role in bridging the trade gap between Kenya and Turkey, through support and guidance in trade expansion of products currently exported into the Turkey market and also diversifying of new products.

● ● ●

KNCCI forms a Kenya- Turkey Joint Business Council (JBC)

The Joint Business Council will hold a virtual Joint Meeting with Turkish Council Members by April and organize an official business forum to Turkey in May 2022.

Council Members: The academia sector will be represented by Prof H.K Kiplangat (Kabarak University), Energy sector represented by Mr. Kennedy Onditi (Contemporary Engineering Company Limited), finance sector represented by Ms. Betty Korir (Credit Bank PLC), tourism sector represented by Mr. James Mwaura (Holiday Cars and Tours), agriculture represented by Ms. Caroline Ambetsa (NNN Growers), the Investment sector representatives Mr. Wallace Atim (Wallukat Investment) and Kevin Kangugo (Sovereign Group)

Improving trade between Kenya and Saudi Arabia



On Monday 14th March, 2020, Kenya National Chamber of Commerce and Industry (KNCCI) and Federation of Saudi Chambers had a historic signing of a Memorandum of Understanding (MOU).

The MoU was executed by The Chamber President Mr. Richard Ngatia and Federation of Saudi Chambers Secretary General Mr. Hussain Alabdulkader during the Saudi Arabia – Kenya Business Forum at the Council of Saudi Chambers.

The MoU will ensure that both Chambers will take positive action plan to facilitate trade information, services and opportunities in a bid to improve the balance of trade between the two countries. The one-day business forum entourage included government officials, business leaders, industry regulators and business associations to engage in bilateral trade conversations under the theme, “Enhancing Trade and Investment Potential between Kenya and Saudi Arabia”

The Chamber 2nd Vice President Ms. Fatma Elmaawy later on led a business tour to the Federation of Saudi Chamber Offices in Riyadh, Saudi Arabia. In her statement, Ms. Elmaawy stated that Kenya presents many trade opportunities from Agriculture (fresh produce, livestock, tea, coffee), Labour, Manufacturing, Finance and Infrastructure. Being an entry point into EAC and regional market, it provided a bridge for the Saudi Arabia to access the Africa Market following the ACFTA. The Saudi Arabia business officials expressed their readiness to invest in Kenya’s Manufacturing and financing sector.

A consultative and B2B session between KNCCI, KAPEA and Coordination Council for Recruitment Companies (CCRC), Saudi Arabia’s biggest recruitment agency to deliberate on challenges and opportunities regarding the labor market. CCRC committed to undertake Cooperate Social Responsibilities (CSR) in Kenya while Kenya association of private employment agencies (KAPEA) agreed to undertake more due diligence during recruitment.

The business visit was concluded with a courtesy visit to the Kenya Embassy in Riyadh to foster the relationship between the two countries.

They expressed their readiness to invest in Kenya’s Manufacturing and financing sector.

Saudi Arabia Business Officials



KNCCI partners with Tampere University of Applied Sciences



The Kenya National Chamber of Commerce & Industry (KNCCI) CEO Mr. Samuel Matonda hosted officials from Tampere University of Applied Sciences (TAMK) which is a university of applied sciences in the region of Pirkanmaa, Finland. They discussed on areas of collaboration in linking the business industry and the academia sector. Tampere University of Applied Sciences (TAMK) is a professional higher education institution oriented towards working life and co-operation. The University will train Kenyan students in Finland who would then benefit from industrial attachment, entrepreneurial mentorship and employment. KNCCI is delighted to partner with the University to promote business, investments and industrialization policy in Kenya. The industrialization policy will assist Finnish companies to settle in Kenya and provide employment opportunities.



Enhancing Bilateral Trade between Kenya and Indonesia

In order to promote trade between Kenya and Indonesia, The Kenya National Chamber of Commerce and Industry (KNCCI) in collaboration with the Ministry of Foreign Affairs, Ministry of Industrialization, Trade and Enterprise Development and Indonesian Embassy in Kenya organized a two-day high-level Business Forum in Jakarta, Indonesia for the 18th and 19th March, 2022.

KNCCI was represented by the Chief Operating Officer Mr. Patrick Nyangweso who took part in a partnership meeting with officials from the ICC Indonesia which is the National Committee of Indonesia to the International Chamber of Commerce (ICC). The ICC Centre of Entrepreneurship Jakarta Hub which was launched in October will play a role in promoting the exchange of ideas with the Centre of Entrepreneurship- Nairobi, especially in the initial take off stage. During the second day of the business forum the Chief Operating Officer represented the Chamber President during an MoU signing ceremony between KNCCI and Indonesian Chamber of Commerce and Industry (KADIN).



The MoU entails solidifying the economic ties through bilateral Preferential Trade Agreements PTA that will result in business opportunities between the two countries, market access with minimal restrictions or trade barriers.

The high level business forum was concluded with the official opening of Kenya Embassy in Jakarta, Indonesia which was launched by the CS Ministry of Foreign Affairs, Ambassador Raychelle Omamo. The opening of the Embassy is meant to bring closer consular services to the Kenyans living in Indonesia, strengthen cooperation and explore new opportunities for collaboration in various fields.

 [Click Here for List of Contacts from Soko la Indonesia](#)



Building on business climate for Kenya and UK



The Department for International Trade- London, The Ministry of EAC & Regional Development Kenya and The Ministry of Industrialization, Trade & Enterprise Development have jointly organized a 5-day roadshow in London from 21st March to 25th March, 2022.

The event was opened officially by The Cabinet Secretary, Hon. Betty C. Maina, EGH at the Holiday Inn- London-Regent's Park. The Chamber President Mr. Richard Ngatia on behalf of the private sector under Kenya National Chamber of Commerce & Industry (KNCCI) made his key remarks where he stated that KNCCI was present to represent the interests of the Kenya business community. Through KNCCI's mandate of trade promotion and economic diplomacy, the Chamber prides in linking Kenyan businesses with trade information, opportunities and markets.

Chamber's presence in the forum conveyed a ray of hope and expectation to over 40,000+ members who are very keen on exploring new overseas markets, following the economic devastation of value chains during the covid-19 pandemic.

He acknowledged the relationship between Kenya and London where both countries enjoy extensive bilateral collaboration in trade and investments, tourism, education, healthcare, labor exchange, military and climate action. Top Exports from Kenya to UK include; Tea, coffee and spices, vegetables and cut flowers where as top imports from UK to Kenya include; Vehicles, machinery, Pharmaceuticals, Electrical supplies. He assured the London business community of Kenya being a favourable investment destination presenting the numerous advantages being a competitive and innovative economy; liberalized markets.

Resilient business community and emerging middle class, skilful and competitive workforce, adequate infrastructural facilities and accessible internet, well-developed banking and financial sector, a ready market for fast-moving consumer goods, government open policy and political stability.

KNCCI pledges to support for both Governments to improve the overall business climate for investors.

The Chamber will also work closely with the London Chamber of Commerce to facilitate information collection on UK markets and export requirements as well as trade opportunities to disseminate to the Kenya business community. He encouraged the business community to utilize the platforms presented in this trade visit to create a beneficial business network that will potentially give rise to new trade partnerships.



The 3rd Edition of the SMEs Conference and Expo 2022, Kicks off at KICC



The Kenya national Chamber of Commerce & Industry (KNCCI) in collaboration with the Nation Media Group (NMG), Ministry of Industrialization, Trade & Enterprise Development and the Micro & Small Enterprises Authority (MSEA) have jointly organized The 3rd Edition of the SMEs Conference & Expo that has kicked off this morning at the KICC grounds.

The three- day exhibition and conference under the theme ‘Making the SME sector competitive amid Covid-19, A Multi-stakeholder’s approach’ will provide the SMEs in attendance with tenets of business intelligence.

The KNCCI Chief Operating Officer Mr. Patrick Nyangweso was the curtain raiser of the event that was aired live on NTV. In his remarks he noted that SMEs are the key drivers for inclusive economic growth, regional development, employment generation and poverty reduction. He explained KNCCI’s role in establishing a framework to promote high potential, promising SMEs and improve the business environment.

Mr. Nyangweso highlighted on different programs that KNCCI has taken up to support SMEs; The Chamber has partnered with Equity Bank Kenya to train SMEs on financial literacy and market access, KNCCI has also had engagements with Kenya Bankers Association to ensure that all the SMEs across all the counties are trained on different aspects of setting up their businesses and ensuring they thrive.

Through the Kenya SME acceleration support program, KNCCI have partnered with World Bank to support access to finance to SMEs through guarantee schemes addressing market failures, focusing on upgrading SMEs to make them sustainable through technological additions. The annual SMEs Conference is a platform for SMEs to showcase their products and services for business growth. The Chamber 1st Vice President Dr. Erick Rutto represented the organization in a panel discussion under the topic “Enhancing SME resilience towards business recovery”. Dr. Rutto gave an insight on the data of SMEs in Kenya indicating that there are 7.41 million MSMEs in Kenya and out of them only 1.56 million are licensed to operate.

There are 7.41 million MSMEs in Kenya and out of them only 1.56 million are licensed to operate.

KNCCI Vice President, Dr.Erick Rutto at the SMEs Conference

He urged the government through The Ministry of Industrialization, Trade & Enterprise Development to develop strategies that will ease the licensing process for SMEs and increase the uptake.

Covid-19 disrupted many businesses and it was a learning point on the importance of digitizing businesses. It is commendable to see SMEs using social media as a digital marketing tool, social media has grown to be one of the key tools of online communication between businesses and their clients or potential clients. KNCCI in partnership with the International Chamber of Commerce (ICC) launched the Centre of Entrepreneurship (CoE) hub in Nairobi that is looking forward to digitizing 5,000 businesses across 12 countries in the region in the next three years.

The Chamber 1st Vice President urged the government to look into the cost of compliance and multiple licensing for SMEs and adopt the ease of doing business toolkit to have a conducive environment for business growth for the SMEs.

Financial institutions should increase their uptake in lending to SMEs opposed to lending government, lending to SMEs will help in boosting the country's economy. He concluded by asking the SMEs to explore any developing partnerships in various industry to diversify on business needs.

The Event was attended by Mr. David Osiany, the CAS Ministry of Industrialization Trade & Enterprise Development who was the Chief Guest, Mr. Richard Muteti, CEO The Kenya National Federation of Jua Kali Associations, Mr. Stephen Gitagama NMG Group Chief Executive Officer among others.

KNCCI appreciates all the exhibitors, participants for being part of the 3rd Edition of the SMEs Conference and Expo 2022.

The Centre of Entrepreneurship (CoE) hub in Nairobi will be digitizing 5,000 businesses across 12 countries in the next three years.

Collaboration between KNCCI and the ICC



Innovation is key for the growth of the economy

On the 25th March, 2022 The Chamber President Mr. Richard Ngatia addressed more than 600 students at the University of Nairobi at an event dubbed 'Engineering for Humanity'. The event was graced by the Danish Ambassador to Kenya H.E. Ole Thonke among other guests.

Mr. Ngatia highlighted on the important role of the youth in developing innovative solutions to solve current social economic challenges. He noted some of the gaps that warranted innovative interventions, including: environmental protection (recycling and waste disposal systems), building sustainable equipment for water treatment and storage to curb shortages, designing safe decent and resilient housing structures, developing smart cities and automated transport systems, transforming healthcare equipment, improving agricultural infrastructure to secure food security and developing clean and renewable energy solutions. He pledged his support and that of KNCCI in bridging the gap between industry and academia through internship placements and education exchange programs to nurture the skills of the youth. He encouraged the students to use their skills and talents to provide practical solutions for the social good of humanity.





KNCCI & ODI hold an interactive forum on AfCFTA issues and opportunities in Kenya



The Kenya National Chamber of Commerce & Industry (KNCCI) in collaboration with Overseas Development Institute (ODI) hosted a roundtable breakfast meeting at Nairobi Serena Hotel.

The purpose of the roundtable meeting was to discuss issues and opportunities for Kenyan companies in the African Continental Free Trade Area (AfCFTA) investment protocol.

The Chamber 1st Vice President Dr. Erick Rutto being the moderator, officiated the session by welcoming all the partners, agencies and members. He gave all the attendees a chance to introduce themselves and their businesses in order to make the session interactive and also for them to understand each other based on the business specialties and sectors. Director of the International Economic Development at ODI Mr. Dirk Willem te Velde gave a presentation on ODI's Supporting Investment & Trade in Africa (SITA) programme. SITA's support for AfCFTA negotiations and implementation, AfCFTA is seen as a key instrument to achieve African transformation, necessary for sustained job creation.

AfCFTA Investment protocol negotiations are expected to be completed by Sept 2022. The Impact of the AfCFTA Investment Protocol on investment in Kenya will depend on what is negotiated, how it relates to existing investment provisions in Kenya and the region and whether this leads to better policies for a more attractive investment climate.

The audience representing different agencies and government were given a chance to give their input on the AfCFTA. CEO Shippers Council of Eastern Africa Mr. Gilbert Langat stated that the Global environment has affected business in Africa, therefore the AfCFTA provides market linkages for Africa to trade with each other.

Ag. Director, Research, and Innovation, Kenya Export Promotion & Branding Agency (KEPRO-BA) Mr. Peter Ochieng highlighted the importance of policymakers and the business community to prioritize, develop, and implement smarter local strategies to seize the rising opportunities in manufacturing and industrialization across a variety of sectors and increase the global competitiveness of the continent.

Assistant Director of Trade at State Department for Trade Ms. Rose Masita gave the Ministry's assurance to support the private sector in the implementation and putting in place complementary policies at the national level and enhancing public – private dialogue.

The session was followed by an interactive Question & Answer forum that enabled the members give their and feedback regards to the Implementation of the AfCFTA. Most respondents highlighted the need to improve and involve the private sector in the AfCFTA discussions, provide support on logistics and market linkages, and develop infrastructure in Africa. A few also expressed a need to include discussions on supporting local actors/content and micro, small and medium-sized enterprises

Dr. Rutto concluded the session by appreciating all the participants for taking part in the session, He gave them assurance that KNCCI is always ready to listen and advocate for their businesses. He also urged all the attendees to take advantage of the ICC- Centre of Entrepreneurship (CoE) that will facilitate Intra- Africa Trade.

KNCCI company members present for the session were; Kent Africa Limited, Mount Kenya Speciality Tea and Coffee Co, Haco Industries Ltd, Fintech, Mida Energy, Facts Kenya, Agility Logistics , Credit Bank Ltd, Mobius Motors Ltd, Flora Bazaar, Top Link Exporters, Go Shipping Cargo, Kenya Association of Travel Agents,,Riley Insurance Consultants , EY LLP, Apptivate Africa , Malkar Agency, Organix Limited, AVL group, Africa Infrastructure Digest, Eye-spurs solutions, The Farm Place Limited and Afrex Bridge Connections.

The purpose of the roundtable meeting was to discuss issues and opportunities for Kenyan companies in the African Continental Free Trade Area (AfCFTA).

KNCCI - SACCI Forum in South Africa



Strengthening relations between Kenya and Slovakia

Kenya has a strong mutual working relationship with Slovakia, through various trade flows; Kenya’s main exports to Slovakia include; cut flowers, legumes, fruits, nuts, coffee and steel where as the main imports from Slovakia include; paper, automobiles, fertilizers, electronics machinery and equipment.



In order to strengthen the existing relationship between the two countries, the State Secretary for the Slovak Republic Ministry of Foreign and European Affairs H.E Ms. Ingrid Brocková and Ambassador of the Slovak Republic to Kenya H.E. Ms. Katarina Zuffa Leligdonova paid a courtesy visit to the KNCCI offices, accompanied by officials from the Slovak Embassy and the European desk of the Ministry of Foreign Affairs Kenya. The guests were hosted by Chamber 2nd Vice President Ms. Fatma Elmaawy, CEO Mr. Samuel Matonda and COO Mr. Patrick Nyanweso.

They held discussions on areas of collaboration in various sectors such as agricultural technology & value addition, organic fertilizers, ICT, Water & Sanitation, education, healthcare, manufacturing, climate change and waste management. The Embassy of Slovak Republic to Kenya in partnership with KNCCI will in May,2022 receive a trade delegation from Slovak Republic that will be visiting Kenya. The three-day visit will begin on the 18th May to the 21st May,2022 and will involve Business to Business (B2B) meetings with the Kenyan counterparts. KNCCI would also like to establish a rapport with the Slovak Chamber of Commerce & Industry by renewing a Memorandum of Understanding (MoU) that was signed in 2013. The MoU will ensure flow of business and trade information and market opportunities for both countries.

PICTORIAL



Panelists during the Kenya-Egypt business forum at Nairobi Serena Hotel



Participants during the Kenya- Egypt business forum at Serena Hotel



Muthaiga Golf Club Chairman Mr. Ronald Meru during the 3rd Annual KNCCI Golf Tournament



Director of the International Economic Development at ODI Mr. Dirk Willem te Velde giving a presentation during an event.



KNCCI staff training by the International Trade Centre



Iran Ambassador to Kenya Jafar Barmaki(2nd left)KNCCI president (3rd Right) during the 3rd Edition of the SMEs Conference and Expo at KICC.

PICTORIAL



Visitors and exhibitors during the 3rd Edition of the SMEs Conference & Expo at KICC.



Women In Business mentorship and coaching session at Hilton Hotel



KNCCI leadership and members together with a team from the Ethiopian Embassy in Kenya



Chamber 1st Vice President Dr. Erick Rutto during a panel discussion at the 3rd Edition of the SMEs Conference and Expo at KICC.



Courtesy visit by the High Commissioner of Malaysia H.E Loh Seck Tiong



Courtesy visit by a delegation from Slovak Embassy in Kenya

PICTORIAL



Members Networking during a breakfast roundtable meeting



Business delegation during the UK-Kenya business forum in Manchester, United Kingdom



Members of the Kenya- Turkey Joint Business Council



Panel discussion during the Kiambu County Youth Innovation and Entrepreneurship Week at JKUAT Industrial Park, Juja













APPENDIX










EGYPTIAN FOOD COMPANIES

NO	COMPANY	WEBSITE	PRODUCTS
1	Solyrnar Food For Imp & Exp	www.solymarfood.com	Juice, Jam, Tomato Paste, lava beans, red kidney beans, sweet corn, white beans, baked
2	Gulf Canning Company	www.gulfcanning.com	beans, chickpeas, Green peas, Green peas with carrot
3	Al Mansour Co. For Trade and Distribution	www.mansourgroup.com	Tetrapack juice, Pasta, Tomato paste, Breakfast cereals, Ketchup, Jam
4	United Oil	unitedoil-eg.com	Oils, Edible oils and fats, Specialty Fats, Dairy Substitutes, PET Packaging
5	Edita	www.edita.com.eg	croissants, Wheat Snacks, Cakes, wafels Tea Biscuit Chocolate Bar, Biscuits filled with cream, Chocolate with
6	Foodafood	www.foodafood.net	peanut, Biscuits coated with chocolate, Chocolate with Biscuits
7	Al Wefak Al Saudi For Food Industries	www.alwefakalsaudi.com	Mayonnaise, Mustard, Sauce, Olive Oil, Spread Chocolate, Natural Herbs
8	Regina Co. For Pasta and Food Industries	www.pastaregina.com	High Quality Pasta
9	HMTO for Food Industries	www.hmto-hnas.com	Lollypops, Gum, Tofi, Chocolate, Ponpone
10	Oriental Fruits	www.orientalfruits.com	Oranges, Dates, Grapes, Garlic, Strawberry Mozzarella Cheese, Square cheese, Triangle cheese, Processed cheese
11	Al Nour for dairy products	www.greenland-eg.net www.lactalis-halawa.com	in jars, Feta cheese, Cheddar slices and blocks, Milk & Juices
12	Egyptian Export Center HB	www.hbanna.com	Pomegranate and grapes), Fresh vegetables (Garlic, Onions red and yellow), Sun-dried tomatoes, Herbs & Spices
13	Dream Valley Foods	www.dreamvalleyfoods.com	Pasta (Different Kinds), Oils & Juices
14	Brimore	www.brimore.com	Online Trading APP Fine Patent Flour 72% Extraction weight 25 KG-50 Kg, Packed Pasta

SOKO LA INDONESIA PRODUCT CATALOG (HYBRID TRADE SHOWCASE)

Participant Number	Company Name	Product	Product Photo	Address	Website	Contact Person	E-mail	Contact Number
062 2114	CV. Naditha	Gifts and Gift Boxes		Jl. Sadewa 5 Blok C no 345, Jaka Setia, Bekasi 17147	www.nadithacreation.com	Ellies Chusnadi	nadithacreation@hotmail.com	WA: +62816933062
V062 2232	PT. CIPTA LEBAH BERKAH	Akasia Honey 1400gr; Akasia Honey 650gr; Akasia Honey 400gr;		Jl. Adi Sucipto, Lrg. Subur Perumahan Subur Jaya Lestari NO. B14 RT. 07 Pasir Putih, Jambi Selatan	www.maduclb.com	Ayu Wandira	infomaduclb@gmail.com	+6289529618378
062 2041	UD. Putra Bahari	Shredded Mackarel Tuna; Crispy Cracker (Ketawa); GIRAS Coffee; Keta-Kete Coffee;		Ds. Pangkalan 02/02 Kec. Sluke Kab. Rembang	-	Widya	sam.widya@gmail.com	+6282312314242
V62 2008	CV Tujuh Bintang Jaya	Low Caffeine Coffee (KOPINATA)		Lemahdadi RT 01 Bangunjiwo Bantul Yogyakarta	www.kopinata.com	Teti	tetihr2307@gmail.com	+6288802743900
062 2053	Adevy Bali	Honey and Cashew Nut		Gianyar Bali	www.adevybali.com	I Made Giri Gunadi	Adevy.bali@yahoo.co.id	+628123879601
062 2039	PT Kino Indonesia Tbk	Ellips Hair Vitamin		Kino Tower, JL. Jalur Sutera Boulevard No. 1, Alam Sutera, Kota Tangerang	https://kino.co.id/home	Michael	michael@kino.co.id	+6281806533868
062 2024	Lycryx decoupage	Crafts		Perumahan Bina Griya Indah Jl Elok No 14 RT 08 RW 06 Pekalongan Jawa tengah	www.site.google.com/view/lycryxdecoupage	Eva Agustina Megasari	lycryxdecoupage.pkl@gmail.com	+6285640106027
062 2121	UD. Berkat Anugerah (Luceta Authentic Leather)	Fashion & Handicrafts		Nuansa Utama Timur B/27, Kori Nuansa, Jimbaran	https://www.instagram.com/l.authenticleather/	Helen	l.authenticleather@gmail.com	+6281282679988
062 2044	PT. Zoera Teguh Jaya	VCO Capsule		Jl. Tui Raya F 32 Perumahan Belimbing	https://pasarrabutani.com/product/ka-psul-vco-biophytomega/	Eli Ratni	eli.ratni@gmail.com	+6281270598537
V001	CV. Mebel Internasional	Furniture		Tambak Aji VI no. 2. Kawasan Industri Tambak Aji Semarang 50185	www.mebelinternational.com	Christianto Prabawa	Chris@mebelinternational.com	+6281326326088
062 2299	Sembilan Sembilan	Wedang Uwuh Spices (Drink) SYAFILIFE		Krian Sidoarjo Jawa Timur Indonesia	Instagram: SYAFILIFE	Wedang Uwuh Rempah SYAFI	rozannavis@gmail.com	+628885121074
062 2018	PT. Panca Indo Pertiwi	Raiku & Eye Lashes		Komplek Ruko Sentra Menteng Blok MN No.88T Bintaro Sektor 7 - Tangerang Selatan Banten	www.pancaindopertiwi.co.id	Noer Cahyani	pancaindopertiwi@gmail.com	+622174865778

062 2105	Borkat Manian	Shredded Marble Goby Fish; Oyster Mushroom; Rendang; Smoked Catfish; Shredded Banana;		Air Bungkeh, Panti, Pasaman, Sumatera Barat	wa.me/6282171850916	082171850916	borkatmanian@gmail.com	+6282171850916
062 2051	Kopi Raso	Greenbean & Roast Beans Coffee		Jl Baru 1 no 40 rt 04 rw 03 KarangTengah Lebak Bulus Jakarta Selatan	-	Marlina	kopirasosolok22@gmail.com	+628138272792
V062 2007	Uniqueco	Ecoprint Fashion and Home Decor		Jl Anekasari no 4 Rejomulyo Madiun-	-	Yuni	yunimujihandiko@gmail.com	+628123406200
062 2025	Ayuna	Snacks		Rasuna office park blok FR 01 Jl. HR Rasuna said, menteng atas kec Setiabudi. Jakarta selatan	Ayuna.id	Enny Wahyuningsih	Enny@ayuna.id	+6287784986160
062 2089	CV. Ya Sukses Kita Indonesia (Yaskico)	Wooden Kitchen Ware; Furniture; Charcoal; Coffee;		Jl. Permatasari, ruko Asiatic B.15 no 5C, Lippo Karawaci, Binong, Curug, Tangerang 15810	https://www.yaskico.com	Sulistianingsih	admyaskico@gmail.com	+6285100348876
62 2034	Istana kopi lombok	Ethnic Lombok Coffee		Gunungsari lombok barat NTB	www.ethnic-coffee.com	Galung CK	galungck110278@gmail.com	+6282233532584
00000	La Tazha	Home Decor (table runner 'baduy' weaving & 'baduy' clothes)		Jl. Buyut Arman No.46 RT.01/RW.01 Citangkil Cilegon	latazha.com	Maria Josephine	latazhastore778@gmail.com	+6287888875880



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